

(403)-991-8588

MATTHEW GAISER 13mdg5@queensu.ca

EDUCATION

Queen's University

2014-2018 Kingston, ON

B.Sc. in Engineering Candidate (Computer Engineering)

[linkedin.com/in/mgaiser](https://www.linkedin.com/in/mgaiser)

- Queen's Excellence Scholarship, Rutherford Scholarship
- Experience with C++, C, MATLAB, and Java, JavaFX, JSoup, Github

[mindsumo.com/user/13mdg5](https://www.mindsumo.com/user/13mdg5)

github.com/MattGaiser

SAT Score: Reading: 800 - Mathematics: 740 - Writing: 590 Overall: 2130/2400 (97th percentile)

BAT (Bloomberg Aptitude Test) Score: 640 (99th percentile)

Bloomberg Market Concepts Certified

CORPORATE EXPERIENCE

Competitive Creative and Strategic Consultant – *Mindsumo*

March 2016-Present

- Ranked 1st out of 225,000 student solvers on Mindsumo. 17.4x more effective than the average solver.
- Generated innovative solutions for companies such as Bayer, Commerce Bank, E&Y, and State Farm
- Chosen as a winner for over 60% of competitions entered. Mindsumo All-Star average is 20%.
- Won 64 out of 95 challenges completed and judged. 90% of entries ranked in the top 20%.
- The challenges I have solved have a total value of \$950,000 to Mindsumo

Summer Investment Research Analyst – *Multifund Income Fund*

May 2016-August 2016

- Researched TSX listed stocks with a focus on dividend paying companies
- Wrote comprehensive reports on various stocks to complement broker provided research
- Focus on analysis from different perspectives and mitigation of risk

Senior University Intern and Strategist – *TraderMob.com, a Financial Tech Startup* March 2015-March 2016

- Developed the pitch deck (sales PowerPoint) in order to raise capital from investors
- Assisted with strategic development, regulatory compliance, and competitive intelligence
- Identified an early business model as in violation of SEC regulations, prompting a major pivot

Summer Investment Research Analyst – *Angiogene*

May 2015-August 2015

- Analyzed small and mid-cap stocks and wrote equity research to supplement broker reports
- Wrote internal comprehensive investment research reports for TSX Venture listed companies
- One assessment lead to complete reversal on company (top pick to sell)

HONOURS AND ACHIEVEMENTS

State Farm *What is the Best Way to Improve Risk Assessment for Loans Challenge* Winner December 2016

- Designed a statistical concept to supplement the FICO credit score for low history borrowers. Beat 52.

Ernst & Young *How Would Technology Improve Corporate Cash Management* 1st Place December 2016

- Proposed new methods to tackle invoice fraud and receivables delays with tech. Beat 53.

Guardian Insurance *Connect With Customers at the Right Place and Time* 1st Place October 2016

- Developed a new insurance product for millennials, life insurance as a wedding gift. Beat 66.

Nationstar Mortgage *What Do You Know About Mortgage Products Challenge* Winner May 2016

- Envisioned a concept of merging student loans and mortgage down payment in order to boost loyalty.

Commerce Bank *Engage Our Young Customers Challenge* Honourable Mention April 2016

- Designed a strategy to personalize financial analytics to boost customer retention. Beat 143 entries.

United Nations Federal Credit Union *Reimagine Mobile Banking Challenge* 1st Place March 2016

- Developed an innovation to simplify mobile banking: fractional time allocation. Beat 249 entries.

United Nations Federal Credit Union *New Financial Offering Challenge* Honorable Mention March 2016

- Designed a new financial product concept: hedged global currency savings accounts. Beat 79 entries.